

Issue No. 735 FOR MEMBERS ONLY 14 October 2016

Economy

State of Trade Survey for 2016 Q3

The State of Trade Survey for 2016 Q3 has been published today. Construction product manufacturers painted a largely positive picture for sales in Q3, which marked a fourteenth consecutive quarter of growth. On the heavy side, a balance of 26% of firms reported an increase in sales during the quarter, down from 52% in Q2. Half of light side firms reported a rise in product sales, up from 38% in the previous quarter. This was the first survey covering the post-referendum period and forward-looking indicators signalled a positive outlook for the next quarter and year ahead.

Economy

According to the <u>BRC-KPMG</u>, UK retail sales in September increased 0.4% on a like-for-like basis from September 2015. On a total basis, sales rose 1.3%, against a 3.9% increase in September 2015. The rebound in retail sales was driven by robust growth in food sales, which rose at its fastest pace since November 2013. However, growth in clothing sales remained weak, owing to unusually warm weather during the month.

Construction

The ONS has published construction output data for August 2016. Overall, output decreased 1.5% on a monthly basis following a revised increase of 0.5% in July. However, on an annual basis, output increased 0.2%. Changes across the sectors are:

- All new work fell 1.4% compared to July, but increased 1.1% compared to August 2015
- Public non-housing output decreased 1.6% on a monthly basis but rose 2.5% on a yearly basis
- Public housing output decreased 2.1% on a monthly basis and 0.9% on an annual basis
- Private housing output decreased 1.1% month-on-month, but increased 9.4% year-on-year
- Infrastructure output decreased 5.0% compared to July and fell 9.3% compared to August 2015
- Output in the private commercial sector rose 1.5% month-on-month and 3.6% year-on-year
- Industrial output decreased 2.7% compared to July and fell 13.0% compared to August 2015
- Public housing repair, maintenance and improvement (RM&I) output decreased 6.3% on a monthly basis and 14.6% on an annual basis
- Private housing RM&I fell 0.4% month-on-month but rose 0.8% year-on-year
- Non-housing R&M output decreased 0.9% on a monthly basis but increased 1.5% on an annual basis

For further information contact amandeep.bahra@constructionproducts.org.uk

Association Activities

Charity Donations for Autumn Lunch

The CPA will once again be supporting the charity <u>CRASH</u> with a raffle at the Autumn Lunch. CRASH is the construction industry's charity for homeless people. They are a practical charity that focuses on improving the buildings used by homeless people. They do this by awarding cash grants, providing on-site professional expertise and supplying free building materials. We encourage our members to support this effort. If you would like to donate a prize for the raffle please contact <u>simon.frame@constructionproducts.org.uk</u>.

Standards Committee for Measuring and Reporting Sustainability Performance

CPA attended the meeting of BSI's national shadow committee (B/558) tracking the developments within ISO and European (CEN) standards on Environmental Product Declarations (EPD) and associated building level standards. CEN will embark on an intense period of work to improve measurement of End of Life scenarios for construction products. For further information contact jane.thornback@constructionproducts.org.uk

Property Flood Resilience Action Plan published

The <u>Plan</u> was commissioned by DEFRA as part of its <u>National Flood Review</u> and issued on the same day. CPA played a key role in the Task Group on Standards, Certifications and Skills. Find the Plan <u>here</u>. For further information contact <u>peter.caplehorn@construcitonproducts.org.uk</u>



UK Construction Week - 18-20 October 2016 (NEC, Birmingham)

The CPA is pleased to join many of its members and industry partners in supporting <u>UK Construction Week</u>, the UK's largest construction trade event which unites over 650 exhibitors with an audience of over 24,000 trade visitors. UK Construction Week (UKCW) consists of nine shows: Timber Expo, Build Show, Civils Expo, Plant & Machinery Live, Energy 2016, Smart Buildings 2016, Surface & Materials Show and HVAC 2016 running from 18-20 October and Grand Designs Live which is open to the trade on 19-20 October.

The CPA's team will be participating in a several panel discussions, including the keynote, sustainability, innovation and Grand Designs Live. In addition, members are invited to join a CPA networking lunch scheduled for Thursday 20th October at UKCW; for further information, please contact jeff.may@constructionproducts.org.uk

BIM 4 REGS Meeting - 24 October (London)

A meeting of the BIM4REGS group will take place on the 24th October from 13.00 - 17.00.

Some work streams have moved faster than others and the success of the health and safety group to instigate the creation of a PAS is very impressive. We hope to review the progress of PAS 1192-6 and how this will help. Equally review other areas such as building regulations, including fire, town planning and other regulatory requirements being made more efficient by use of BIM.

For more information, please contact julie.mills@constructionproducts.org.uk.

CPA Autumn Lunch - Sold Out - 03 November (The Brewery, London)

The CPA's annual Autumn Lunch has proven more popular than ever and has sold out. A waiting list is now available for members. For more information, please contact julie.mills@constructionproducts.org.uk.

Relevant Authorities Workshop #2 - 07 November (London)

Our second workshop on project data management and templates will take place on the 7th November from 13.00 - 17.00 and will be held at the Building Centre, 26 Store Street, London WCIE 7BT in the Vincent Suite C. Following on from the successful initial meeting, CPA will be hosting further events to ensure all members have the opportunity to engage and take part in the data management initiative. Following the workshop held on 18th August, work on developing the LEXiCON system and website has been underway. The software being developed by BRE has undergone several iterations and will soon be ready for testing.

The new sections of the CPA website have been drafted and are being reviewed before handing to the web designers. While the initial standard set out the system and processes a substantial amount of work has been needed to ensure admin processes, governance, protocols and practical information handling, are addressed.

Additionally we have been discussing further collaboration with other bodies in the industry to make sure we have the widest possible support. We are very pleased to note that the <u>UK BIM Task Group</u> are lending their support uniquely to the LEXiCON process. In addition, meetings have been held recently with CPE and the CEN working groups who were both in support of the programme. Establishing this as a European, as well as a UK process, is very much a reality. A lot of work has yet to be done and necessarily this falls to a small group of expert volunteers but significant and positive progress is being made. In the mean time we would ask all of those who take part to have a little patience while we get things up and running. We will hope to gradually open up the web site through the Autumn period.

We know there are a keen band of followers who want to become Relevant Authorities and start using the system but we do want it to work to everyone's satisfaction when we launch it. For more information, please contact julie.mills@constructionproducts.org.uk.

Relevant Authorities Workshop #3 - 05 December (London)

Our third workshop on project data management and templates will take place on 5th December from 13.00 - 17.00. **The workshop will be held at the Building Centre, 26 Store Street, London WCIE 7BT in the Vincent Suite C.** Further events will be organised throughout 2017. For more information, please contact julie.mills@constructionproducts.org.uk.

Highways UK - 16/17 November (NEC, Birmingham)

The CPA is supporting <u>Highways UK</u> a major event for the people and organisations involved in the planning, operation and future-proofing of the UK's road network. Sponsored and supported by <u>Highways England</u> together with several CPA members and numerous UK contractors, the event will provide the very latest update, insight and analysis on the emerging implications for the sector on Britain leaving the EU, including a presentation by CPA Economics Director Noble Francis. Opportunities for exhibition space and sponsorship remain. *CPA members will be given a 20% early booking discount on passes. For more information and to register please click here.*



Construction Marketing Awards - 01 December (Radisson Blu Portman Hotel, London)

The CPA is pleased to once again support the Construction Marketing Awards, a showcase of the construction industry's creativity, innovation and effectiveness in marketing. The Awards raise the profile of marketing professionals and their achievements and are an invaluable opportunity for recognition. The shortlist has just been published and includes a good number of CPA members. The winners will be announced at the gala dinner on 1st December 2016 at the Radisson Blu Portman Hotel in London. For more information, visit the Construction Marketing Awards website.

New date for next SCC meeting - Friday 02 December

The SCC meeting prior to the end of the year will now be on Friday morning 2 December. This replaces the previously notified 30 November. For further information please contact jane.thornback@constructionproducts.org.uk

Flooding Review #2 - I2 December (London)

Our second workshop on resilience and flooding will take place on the 12th December from 13.00 - 17.00.

This workshop is intended to explore and showcase products that answer the key questions in response to flooding issues. We also hope to develop a little further the issues and themes raised at our initial discussion. We will also build on the recommendations of the Bonfield review. For more information, please contact julie.mills@constructionproducts.org.uk.

Other Areas of Interest

NEW RESEARCH: Construction Market Report: UK Healthcare Sector

Competitive Advantage, a CPA Associate, has published Construction Market Report - UK Healthcare Sector which provides an impartial overview of Healthcare opportunities for the construction industry, presents the structure of private and public Healthcare in the UK, identifies key decision makers and influencers in the sector, including Clients, Architects and Main Contractors and contributes to the marketing strategy of businesses wishing to supply the Healthcare construction sector.

The report is available to purchase online: http://cadvantage-knowledge.co.uk/shop/construction-market-report-uk-healthcare/.

Paris Climate Agreement - EU Ratification

The EU has now officially ratified the Paris Agreement on Climate Change with the EU Parliament approving the decision at its plenary session on 4 October, with 610 in favour, 38 against and 31 abstentions. The Agreement will come into force on 4 November because 72 countries representing close to 57% of global greenhouse gas emissions have now ratified the Agreement.

For further information contact jane.thornback@constructionbroducts.org.uk

Recommended Reading: CLC Report on Innovation Workstream -- Roadmapping to improve productivity, capacity and innovation in the housing sector

The Construction Leadership Council's Innovation in buildings workstream, led by Mike Chaldecott from CPA member Saint-Gobain, aims to embed new approaches to all phases of the construction process for buildings, utilising work already in progress such as the Digital Built Britain strategy and Modern Methods of Construction (MMC). The CLC has published a report following a one-day workshop in April. The aim of the workshop was to help develop a strategic roadmap of barriers to take-up and commercialisation of Modern Methods of Construction (MMC), and develop solutions to help increase the percentage of new buildings built using, substantially, MMC. The aim is to improve productivity, capacity and the use of innovation in the housing sector by removing barriers to progress and helping the industry to move the new methods from development through to actual commercial use and thereby increase housing supply. A summary of the findings can be found here and the full report here.

BREEAM issue criteria for rating responsible sourcing schemes

BREEAM have now issued their revised approach and criteria for assessing responsible sourcing schemes in BREEAM. This can be found at Breeam Responsible Sourcing Credits. For further information please contact jane.thornback@constructionproducts.org.uk

Grange Hotels: Winter wonderland in the Heart of London

With the commencement of the holiday season, the CPA's Hotel Partner, Grange Hotels, is offering a luxurious selection of event spaces. Our valued hotel partners, Grange Hotels, house a collection of venues which can be specially tailored to create your perfect winter wonderland right here in London.

For more information, contact events@grangehotels.com T: 0845 450 9900 www.grangehotels.com



Parliamentary and Government Update

Parliamentary update

Westminster weekly business

The finalised Westminster business document for the week commencing Monday 17 October 2016 can be viewed here

Plans, Reports, Consultations and Statements

Autumn Statement Submission

Chancellor of the Exchequer Philip Hammond announced he will present his first Autumn Statement to Parliament on 23 November 2016. The CPA have submitted representation on behalf of the sector to government. *To view the CPA's submission please click here.*

Labour Party Reshuffle Further Appointments

The Labour Party has confirmed a number of further changes to the shadow cabinet:

- Shadow minister for women and equalities Paula Sherriff MP
- Shadow minister for transport Richard Burden MP
- Shadow minister for defence Wayne David MP
- Shadow minister for the Foreign and Commonwealth Office Khalid Mahmood MP
- Shadow minister for steel, postal affairs and consumer protection Gill Furniss MP
- Shadow minister for home affairs Rupa Huq MP
- Shadow minister for home affairs Lyn Brown MP

Timetable For Election Of Five Select Committee Chairs Announced

The Speaker of the Commons has announced the timetable for the election of five select committee chairs. Two committees have been created to scrutinise the newly established departments for Exiting the EU and International Trade. They will be electing chairs for the first time. The positions of chair for the Culture, Media and Sport, Home Affairs, and Science and Technology committees are also up for election. Select committee chairs are allocated according to party. Candidates require 15 signatures from their own party to be nominated. The relevant committee websites will be updated daily as nominations are received.

The chair positions have been allocated to the following parties:

- Culture, Media and Sport Conservative
- Exiting the EU Labour
- Home Affairs Labour
- International Trade SNP
- Science and Technology Conservative

Nominations open Tuesday 11 October and close on Tuesday 18 October at 12 noon.

Elections take place on Wednesday 19 October, with the ballot open between 10am and 1.30pm. The Speaker will announce the result in the Chamber that afternoon.

National Infrastructure Commission - Call for ideas and update

The Chancellor of the Exchequer, together with the National Infrastructure Commission (NIC) has launched a call for ideas for the NIC's future specific studies. This call for ideas is open to everyone and the Chancellor would particularly welcome views from infrastructure experts, operators, business representative groups and investors. The call for ideas is open for three weeks and the Chancellor will announce the topic of the next study or studies later this year. Further information can be viewed <a href="https://example.com/here-example.com

Association Submission to BIS Committee inquiry re Government's Industrial Strategy

The inquiry followed the inclusion of the term "industrial strategy" into the Department for Business's name and an indication from the new Prime Minister, Theresa May, that her government will explicitly intervene to support certain parts of the economy. The CPA's submission, made on 26 September 2016, outlines what we believe are essential areas of focus for any industrial strategy (particularly if related to construction products manufacturing and distribution) to consider. *To view our submission, please click here.*

BEIS updates tax relief criteria for energy efficient equipment

The government's Business, Energy and Industrial Strategy (BEIS) Department has updated its guidance on energy efficiency criteria for receiving enhanced capital allowances for 40 categories of equipment widely used in residential, commercial and industrial settings. Equipment covered in the energy technology criteria list (ETCL) range widely from heat pumps to line operated AC motors and professional refrigerated storage cabinets. A popular option for quick payback periods for small and medium sized businesses is lighting. Criteria cover time controllers switching off or dimming down, presence detectors, daylight detectors, and centralised area and network control units. For further information contact jane.thornback@constructionproducts.org.uk



CPA in the News

- Building Products: CPA reports 14th quarter of growth

The latest State of Trade Survey has revealed that sales increased for a fourteenth consecutive quarter, and in the first survey after the EU referendum, manufacturers are said to have moved from a pessimistic stance to an optimistic one regarding near-term prospects.

- the construction index: No Brexit blues for construction product manufacturers
 - Despite reports of a construction industry slowdown before and after the EU referendum, sales of building products appear to have continued growing unabated.
- <u>Construction News:</u> **Positive sentiment masks margin pressures for manufacturers**The weakness of the pound has boosted domestic materials sales but it's not all good news for construction products manufacturers.
- <u>Construction News:</u> Product sales unaffected by EU referendum result, says Construction Products Association
 Construction activity has remained resilient following a period of uncertainty surrounding the EU referendum, Construction Products Association research has shown.
- <u>Financial Times:</u> Weekend catchup this week's personal finance headlines

 Frieze art dealers worry over the weakening market as art market weakness, fear about city jobs, and construction improves.

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