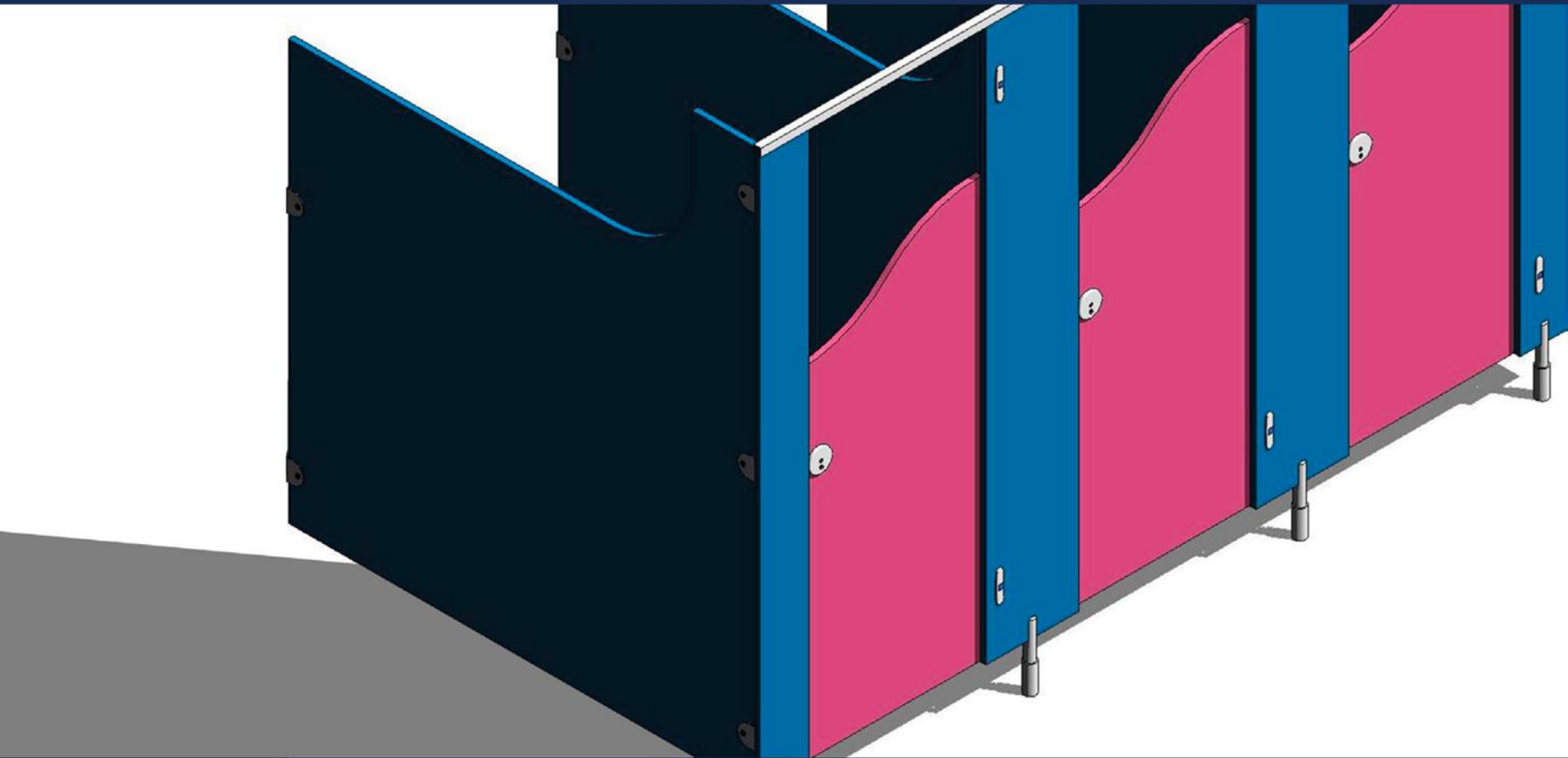


Our BIM Journey... So Far



Who are Cubicle Centre?



Cubicle Centre in Numbers

- Directors



- Marketing



- Sales



- Production



- Admin / Accounts



- Factory



Customer Base

- Merchants / Trade
- Modular and Portable
- Councils
- Contractors
- Architects
- Direct (E.G. Schools)

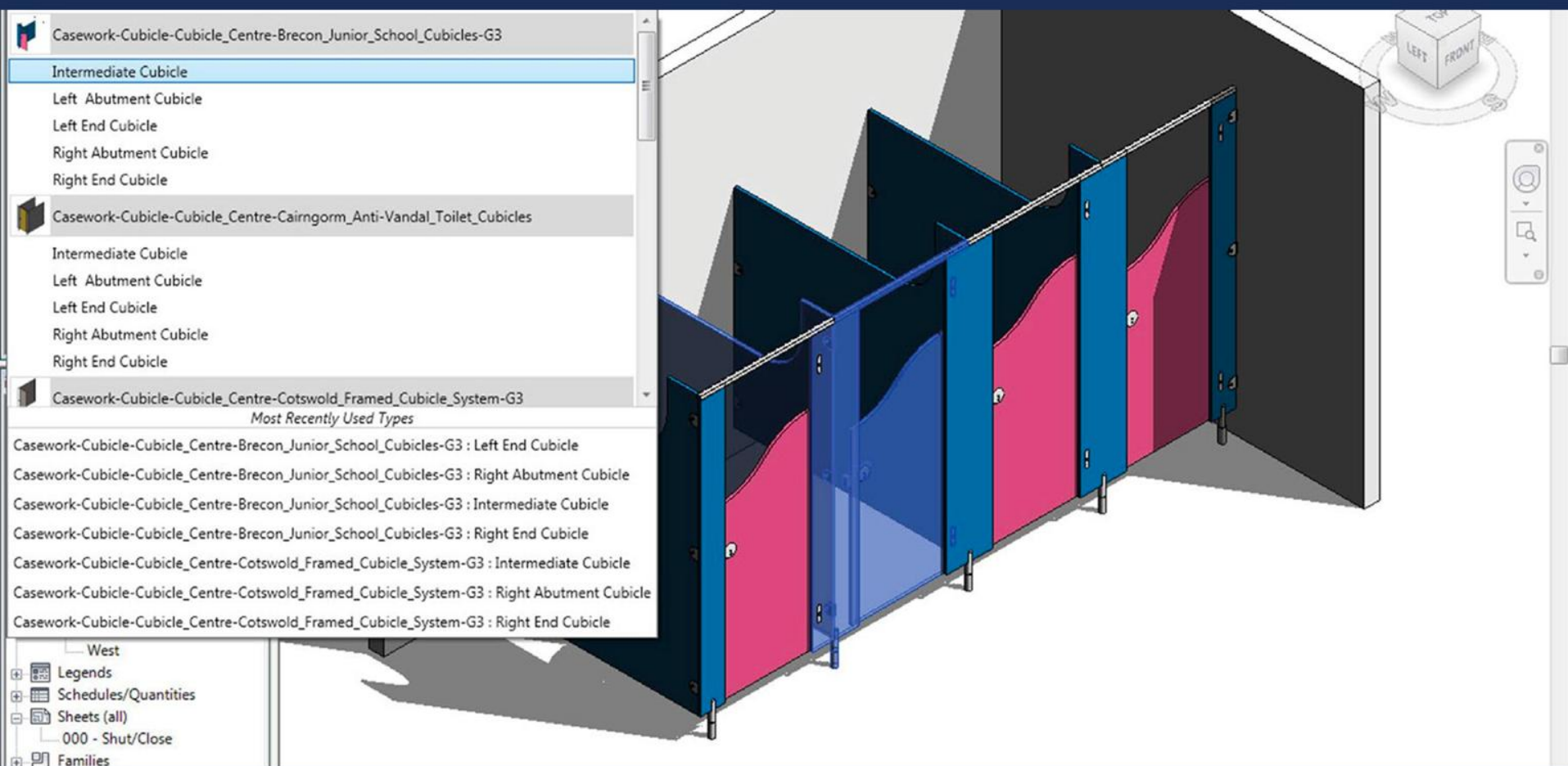


Our BIM Journey begins

bimstore.co.uk
content, sorted

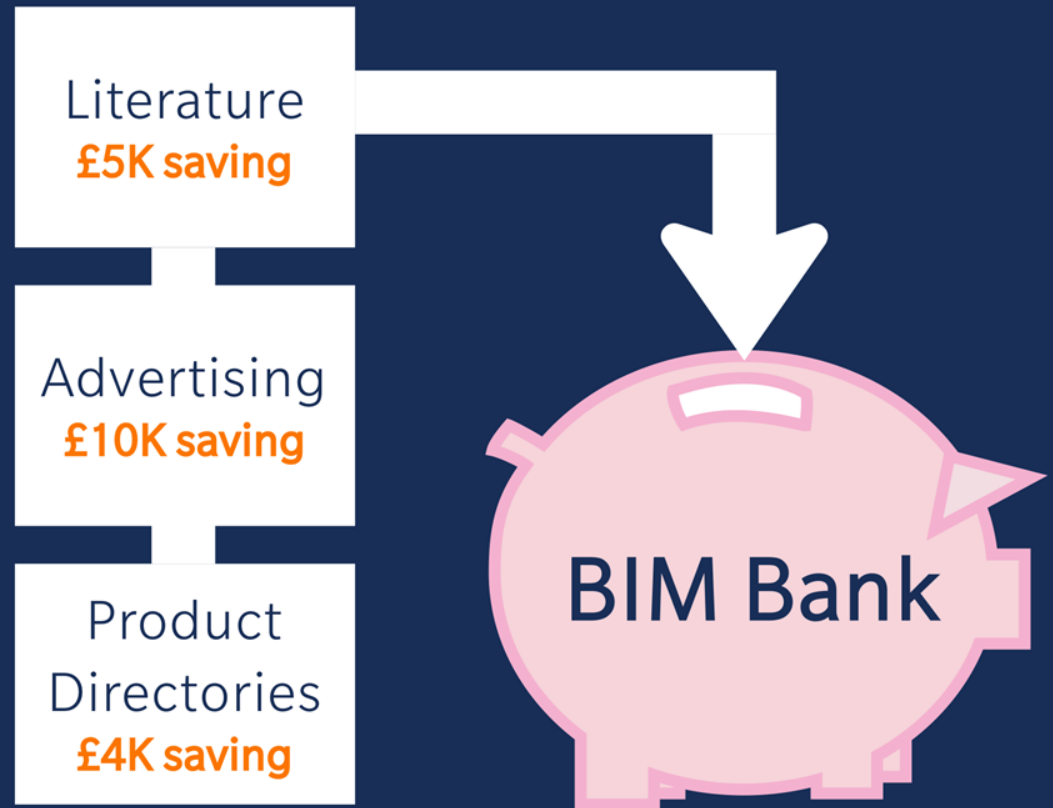


BIM for Production



Budgeting for BIM

- Website Info
- SEO success
- Shift to Digital



BIM Success... So Far

- One of first 'BIM ready' manufacturers
- Specifications starting to come through
- 2013 - Employed CAD / BIM technician



#bimlove

February 2013



Campaign Cost

£100



Downloads

Feb - Mar 2013

600+

Total since June 2012 = 3,019





“Surprise gift from
@cubiclecentre arrived today :-)
#bimlove #UKBIMcrew”



“Nice surprise this morning from
@cubiclecentre My new mug!
Much appreciated #bimlove”

Business Development with BIM



- Preferred Supplier Status
- Discussing BIM collaboration

BIM... The Next Step

- Autodesk Revit training
- Integrate BIM into Production process
- Build relationships with Specifiers



Improve the I in BIM

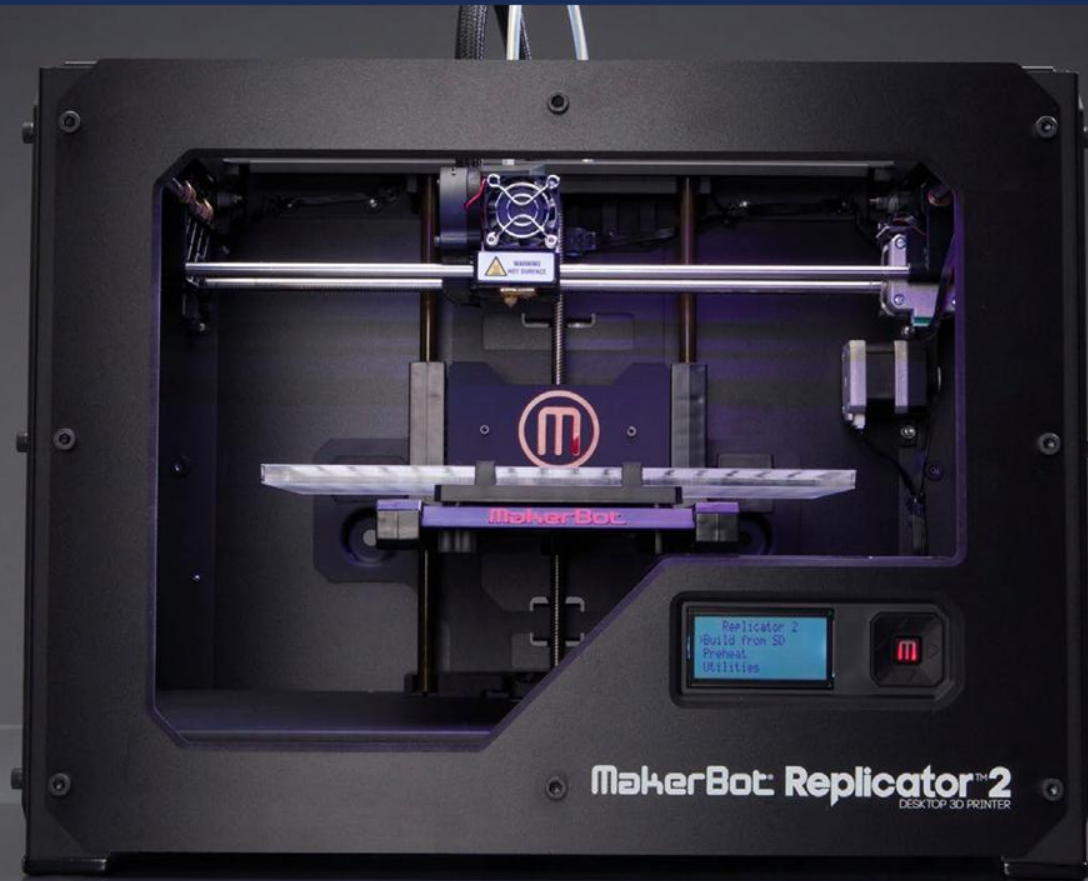
Materials and Finishes	
Panel Type	Melamine Faced Chipboard (MF)
Panel Material	CC -PANEL & DOOR White
Matching Colour Edging	☐
Light Grey Edging	☒
Hinge Plates	CC- MISC Satin Anodised Alumin
Finish	See Element Materials
Door Material	CC -DOOR Red
Dimensions	
Top Cover Strip Length	2108.7
Tall Post Length	2800.0
RHS Top Support	0.0
Latch Height	977.5
LHS Top Support	0.0
Panel Thickness	18.0
Panel Height	1800.0
Offset From Wall	3.0
Length	1800.0
Bottom Gap	155.0
Identity Data	
URL	http://www.washroomcubicles.co.uk
Type Comments	Left Free Standing End Configura
Product Specification Link	http://services.ribae.com/nbspro
Product Page URL	http://www.washroomcubicles.co.uk
Product Documentation Link	http://www.washroomcubicles.co.uk
Model	Malvern™ - Fast-Track WC Cubicl
Manufacturer	Cubicle Centre Ltd
Keynote	K32/120
Description	Malvern toilet cubicles have been
Cost	0.00
Assembly Code	C1010500



Added Value for Customers



In-House Prototyping



Thank You



@cubicle_Craig



craig@washroomcubicles.co.uk



washroomcubicles.co.uk/bim

